New Solar Homes Partnership (NSHP) Training Seminar

Renewable Energy Office
Renewable Energy Division

Le-Quyen Nguyen
Agenda

1. Welcome & Housekeeping
2. Program Information & Eligibility
3. NSHP Documentation
4. California Advanced Homes Program Overview
5. Energy Efficiency
6. PV Calculator
7. Online Application Tool
8. Application Clinic
Purpose

• Provide assistance to all parties participating in the NSHP program
  • Application Process
  • Required Documents
• Any comments or suggestions on improving the NSHP program can be sent to the California Energy Commission’s Renewable Energy Office at renewable@energy.ca.gov
NSHP Funding

• Last Updated 7/30/2014
  • Available Funding: $75 Million
  • Requested Funding: $35.3 Million
  • Remaining Funding: $39.7 Million
• Potential Additional Funding Sources: Modified Reservations and Expired Projects
California Solar Initiative

CPUC’s California Solar Initiative
1,940 MW
$2.16 B

CEC’s New Solar Homes Partnership
360 MW
$400 M

Publicly-Owned Utility Solar Programs
700 MW
$784 M
Which Program Do I Apply To?

Are you an electric customer of PG&E, SCE, SDG&E or BVES?

- Yes
  - CSI or NSHP
- No
  - POU Program
CSI or NSHP?

What kind of project will the solar system be installed on?

- New Residential Construction Projects
  - NSHP
- Existing Homes, Existing and New Commercial, Industrial, Government, Non-Profit and Agricultural Projects
  - CSI
New Solar Homes Partnership Program Goals

• Establish a self-sufficient solar industry where solar energy systems are a mainstream viable option for homes by 2016.
• Achieve 360 megawatts of installed solar electric capacity in California by the end of the program.
• Place solar energy systems on 50% of new homes by end of program.
New Solar Homes Partnership Guidebook Changes
Important Dates

- 8/27/2014: Adoption of NSHP Guidebook, 8th Edition
- 9/1/2014: Effective Date of NSHP Guidebook, 8th Edition
- 9/1/2014: The California Energy Commission is the sole program administrator for NSHP
# General Program Changes

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td><strong>Program Administrator</strong></td>
<td>PG&amp;E, SCE and SDG&amp;E were the program administrators</td>
<td>The California Energy Commission is the sole program administrator</td>
</tr>
<tr>
<td><strong>PERF-1 Field Verification</strong></td>
<td>Projects using a PERF-1 to show compliance with NSHP EE requirements were to submit all acceptance test results or signed copy of PERF-1 by HERS Rater</td>
<td>Submit final building permit signoff or occupancy permit</td>
</tr>
<tr>
<td><strong>Solar Permit Date</strong></td>
<td>Solar permit date may be <strong>issued</strong> up to 60 days after issue date of certificate of occupancy</td>
<td>Solar permit may be <strong>applied for</strong> up to 60 days after issue date of the certificate of occupancy</td>
</tr>
<tr>
<td><strong>Additional Incentives</strong></td>
<td>None</td>
<td>Provides an additional incentive for systems with a west-facing azimuth</td>
</tr>
</tbody>
</table>
# General Program Changes

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>Partial Payment Calculation</td>
<td>Code compliant incentive rate x CEC AC System Size</td>
<td>Percentage of final NSHP incentive</td>
</tr>
<tr>
<td>IRS W-9 form, Form 590, or Form 587</td>
<td>Required for applicants in SDG&amp;E territory</td>
<td>No longer required</td>
</tr>
<tr>
<td>Lease/PPAs</td>
<td>NSHP incentive when claiming payment may exceed the NSHP amount identified in the lease/PPA by up to 10% without an amendment.</td>
<td>Applies to all Guidebooks</td>
</tr>
<tr>
<td>Interconnection Letter</td>
<td>Interconnection date verified by Program Administrators</td>
<td>Must be submitted to the Energy Commission as part of the payment claim package</td>
</tr>
<tr>
<td>Time Extensions</td>
<td>Not allowed under any circumstances</td>
<td>The Executive Director may approve under specific circumstances</td>
</tr>
<tr>
<td>Appeal Process</td>
<td>Executive Director must issue a decision in 30 days</td>
<td>Extended to 60 days</td>
</tr>
</tbody>
</table>
# Program Changes - Energy Efficiency

## Table of Changes

<table>
<thead>
<tr>
<th></th>
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<tbody>
<tr>
<td>Projects going through a utility new construction EE program must provide proof that it meets those requirements at reservation</td>
<td>Projects going through a utility new construction EE program have up to 60 calendar days after CEC review to provide approval letter</td>
</tr>
</tbody>
</table>
## General Form Changes

<table>
<thead>
<tr>
<th>Form</th>
<th>Changes</th>
</tr>
</thead>
<tbody>
<tr>
<td>NSHP-1</td>
<td>Wording change: Solar permit may be <strong>applied for</strong> up to 60 days after issue date of the certificate of occupancy</td>
</tr>
<tr>
<td>NSHP-2</td>
<td>Allows applicant to mark on form whether it’s a partial, final, or full payment. Utility Approval of Interconnection added to Required Supporting Documentation List and removed from Documents to be Verified list</td>
</tr>
<tr>
<td>NSHP-3</td>
<td>Warranty may cover an additional 25 homes as identified on page 2</td>
</tr>
</tbody>
</table>
Does the new Guidebook (Eighth Edition) Apply to Your Project?

• What if:
  – A reservation application has been submitted, but has not received Energy Commission approval
    • Written Notice
  – A payment claim has been submitted, but has not received Energy Commission approval
    • Time Extension Process
    • Partial Payment Calculation
    • Interconnection Letter
    • West Facing Incentive
    • PERF-1 Field Verification
    • NSHP-2
    • NSHP-3
    • Leases/PPAs
Getting Ready to Participate in the New Solar Homes Partnership Program
Before Applying to NSHP

- **Please Read the NSHP Guidebook and NSHP Web Tool Handout**
- Consider what stage of construction your project is in:
  - Can your project be designed to meet the minimum energy efficiency requirements?
  - Is your project eligible for incentives from your utility’s energy efficiency new construction program?
  - Can everything in your project be verified by a HERS rater?
Eligibility Requirements

• Project located in one of four investor-owned electric service territories (PG&E, SCE, SDG&E, BVES).
• Solar energy system will be at least 1 kW AC or larger and interconnected with the utility grid.
• The electricity from the system will offset the end-use customer’s electric load.
• The system will be composed of new certified components from the Energy Commission’s Lists of Eligible Equipment and will be covered by a 10-year warranty.
Eligibility Requirements Continued

• New residential construction
  • A residential building is considered “new” if the entire building structure is subject to current Title 24 Standards.
  • Solar permit shall be applied for prior to the issuance of the certificate of occupancy, but no later than 60 days after.
• Solar energy systems and energy efficiency measures are third-party verified.
Energy Efficiency Requirements

• 2013 Building Energy Efficiency Standards
  • Code-Compliant: Meets the 2013 Standards before...

• 2008 and 2013 Building Energy Efficiency Standards
  • **Tier 1**: minimum 15 percent beyond the Standards for combined space heating, cooling and water heating
  • **Tier 2**: minimum 30 percent beyond the Standards for combined space heating, cooling and water heating and 30 percent for space cooling
  • Non-Residential: Tier 1=10%, Tier 2=15%

SOLAR COMPLIANCE CREDIT
Retailers and Installers

• Contractors installing solar systems must have a California State A, B, C-10 or C-46 license. Solar systems may also be self-installed.

Involved Parties

Applicant
- Homeowner, Builder/Developer

Solar
- Retailer
- Installer

Energy Efficiency
- Certified Energy Plans Examiner / Certified Energy Analyst
- HERS Rater

Program Management
- Energy Commission

FIND A CEPE, CEA, HERS RATER? CODE COMPLIANT PROJECTS?
Incentive Structure

• One-time, upfront incentive
• Incentives decline as megawatt targets are achieved
• Incentives decline to zero at the end of the program
• https://www.newsolarhomes.org/RebateLevels.aspx
• Incentive amount calculated using the CEC-PV Calculator
• Expected Performance Based Incentive (EPBI)
• Incentives limited to the first 7.5 kW AC for a residential unit **AND**
• Incentive Amount Cap
  – Affordable Housing Residential Unit Project: Limited to 75% of the Total System Cost
  – Market-Rate Housing Project: Limited to 50% of the Total System Cost
## Market-Rate Housing

<table>
<thead>
<tr>
<th>Code-Compliant Incentive (per watt, reference system)</th>
<th>Tier I Incentive (per watt, reference system)</th>
<th>Tier II Incentive (per watt, reference system)</th>
<th>Reserved Volume (MW-AC)</th>
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</thead>
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<tr>
<td>$2.25</td>
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<td>$2.60</td>
<td>55.3</td>
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<td><strong>$0.35</strong></td>
<td><strong>$0.75</strong></td>
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## Affordable Housing

<table>
<thead>
<tr>
<th>Code-Compliant Incentive (per watt, reference system)</th>
<th>Residential Dwelling Unit Incentive (per watt, reference system)</th>
<th>Common Area Incentive (per watt, reference system)</th>
<th>Reserved Volume (MW-AC)</th>
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<tr>
<td>$3.25</td>
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</tr>
<tr>
<td>$0.35</td>
<td>$0.75</td>
<td></td>
<td>7.2</td>
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</table>
Incentive Rates for Incentive Level 7*

- **Code-Compliant Incentive**: $0.75/Watt
- **Tier I Incentive**: $1.00/Watt
- **Tier II Incentive**: $1.50/Watt
- **Affordable Housing Incentive**: $1.85/Watt (Residential Units Only)

AFFORDABLE HOUSING: COMMON AREAS, TAX EXEMPT VS. NON-TAX EXEMPT
Project Types

Custom Homes

Large Developments
Projects/Phases of 6 or more homes
AND
Solar on at least 50% of those homes

Small Developments
Projects/Phases of less than 6 homes
AND/OR
Solar on less than 50% of homes.

RESERVATION PERIODS?
Common Areas

Areas in the development that are reserved for the use of the residents.

Example: Recreation Center, Pool House, etc.

Affordable Housing

At least 20% of the project units must be reserved for extremely low, very low, lower, or moderate income households for a period of at least 10 years.
Affordable Housing Reservation Period vs. Incentive Level

Affordable Housing Incentive

- A.H. Residential Units with Tax-Exempt System Owners
- A.H. Residential Units with Non-Tax-Exempt System Owners
- A.H. Common Areas

A. H. Reservation Period = 36 Months

Market-Rate Housing Incentive
The Basic Process

Reservation
- Applicant submits reservation application package.
- Energy Commission reviews and approves. Incentive is reserved for applicant.

Installation and Verification
- Applicant installs PV system and energy efficiency measures.
- HERS rater verifies and tests measures installed.
- Building department finalizes solar permit.
- Applicant applies for interconnection.

Payment Claim
- Applicant submits payment claim package to incentive program(s).
- Energy Commission reviews and approves. Incentive is paid.
Applicant decides to install solar → System design → New residential construction project → Review NSHP requirements and eligibility

Install solar energy system and energy efficiency measures → Apply to New Solar Homes Partnership → Apply to California Advanced Homes Program, if applicable → Consult CEPE/CEA to meet energy efficiency requirement, if applicable

HERS rater tests and verifies measures → Building department finalizes solar permit → Interconnect system with utility grid → Claim payment from program(s)
Complete NSHP Reservation Applications and Payment Claims...

• Meet all NSHP program requirements and administrative expectations.
  • Have consistent names, site addresses, and equipment on all supporting documentation.
  • Have all of the required signatures on the documents.
• Use the newest versions of documents and calculation tools supplied and/or authorized by the California Energy Commission.
• Include all required supporting documentation with the reservation application or payment claim package.

TIME EXTENSIONS? HOW DOES YOUR PROJECT INFLUENCE OTHER PROJECTS?
New Solar Homes Partnership: The Reservation Application
Reservation Application Document Overview

General Information
NSHP-1

Proof of New Residential Construction
Building Permit
Tentative or Final Subdivision Map

Commitment to Solar
NSHP PV-1
Labor Contract

Energy Efficiency
Title 24 Documentation
Construction Plan-Set

Additional Information for Certain Project Types
- Regulatory Agreement (Affordable Housing)
- System Size Justification
Reservation Application Form (NSHP-1)

What It Is:
• Provides general information on the project (applicant information, location, housing type, utility, HERS rater information)
• Designation of an authorized representative
  • Signs the NSHP Payment Claim Form (NSHP-2)

Who Provides It: Applicant
New Residential Construction Building Permit  OR Subdivision Map

What It Is:

• Document from the city or county stating that a new home is being constructed on the site where the solar energy system is being installed.

• A document that illustrates where all of the homes participating in the NSHP are located. The document should be recorded with the city or county.

Who Provides It: Applicant
Certificate of Compliance Form (NSHP PV-1)

What It Is:

• It documents the system specifications and provides an estimated incentive amount.

• Each NSHP PV-1 comes with two digital files, .her and .emf. The .her file must be submitted in addition to the NSHP PV-1.

• No signature required.

Who Provides It: Solar Retailer/Installer
Installation Contract

What It Is:

• The installation contract specifies the work the solar installer will be performing on the project.
• Indicates the specific system components to be installed on the project.
• Identifies estimated NSHP incentive amount.
• Self-installs?

Who Provides It: Solar Retailer/Installer
Energy Efficiency Documentation – Title 24 Report (CF-1R/PERF-1)

What It Is:

• A document that shows the energy efficiency measures being installed on the project. CF-1R is for residential projects. PERF-1 is for non-residential projects. Input file must also be submitted.

Who Provides It: This depends on the project’s energy efficiency level and the applicable Building Standards.

Reminder: A Certified Energy Plans Examiner/ Certified Energy Analyst must be certified for the appropriate residential type and Building Standards that the home is constructed under.
Energy Efficiency Documentation – Construction Plan-Set

What It Is:

• A compilation of the plans that shows what will be installed on the home.

• Specifically, the NSHP is looking for the set that includes:
  • Architectural, Electrical, Mechanical, and Plumbing
  • A window and door schedule that shows sizes and includes ALL skylights (if not shown on the floor plan)
  • Elevation, wall, roof, floor construction assemblies
  • Floor finish schedule (if CF-1R shows High Mass Design)
  • A site plan with a North arrow

Who Provides It: Applicant

IS THIS ALWAYS REQUIRED?
Regulatory Agreement

What It Is:
- A document generally between a developer and either the city/county, TCAC or other funding sources that requires the developer to restrict a certain number of units in the project for affordable housing.

Who Provides It: Applicant

Reminder: Affordable Housing Projects Only
System Size Justification

What It Is:

• Documentation showing that the solar energy system is sized such that its expected performance is no greater than 100 percent of the building’s on-site estimated annual electricity consumption. Acceptable documents are the estimated annual electricity consumption of the residential unit based on a detailed energy use calculation, or a letter detailing expected energy consumption.

Who Provides It: Certified Energy Plans Examiner (CEPE), Certified Energy Analyst (CEA), architect, engineer, C-10 licensed electrical contractor.

When to Provide: For Common Area systems greater than 7.5kW and if requested by Program Administrator.
Submitting the Reservation Application

Step 1: READ THE NSHP GUIDEBOOK!
- Make sure that your project is eligible
- Make sure you’re familiar with the program requirements

Step 2: Gather the required project documentation.
- Use the reservation checklist
- Verify that all documents are complete with consistent information

Step 3: Submit the reservation application.
- Submittal via the NSHP Web Tool is encouraged
- Keep it simple

Step 4: Energy Commission Review
- Tracking the Status of the Reservation Application
- Plan Check (if applicable)
- Qualifying for a Correction Period

Step 5: Energy Commission Approval
Other Reservation Application Related Details...

If you have a project with more than one home, then...

The reserved funding is tied to the project, not to the sites.

Think of it like a bank account: If a site requests less money... If a site requests more money... What if you run out of money...

You can add more sites to an existing project, if...

You have funding remaining for your project AND those additional sites are from the same subdivision as the original project AND your project has not expired AND you have not been paid an incentive for all sites within that original project.
More Reservation Application Related Details...

<table>
<thead>
<tr>
<th>Interval</th>
<th>Funding Decrease</th>
</tr>
</thead>
<tbody>
<tr>
<td>12 months</td>
<td>Requested incentive &lt;15% original amount, funding may be reduced up to 85% of original amount</td>
</tr>
<tr>
<td>18 months</td>
<td>Requested incentive &lt;35% original amount, funding may be reduced up to 65% of original amount</td>
</tr>
<tr>
<td>24 months</td>
<td>Requested incentive &lt;55% original amount, funding may be reduced up to 45% of original amount</td>
</tr>
<tr>
<td>30 months</td>
<td>Requested incentive &lt;75% original amount, funding may be reduced up to 25% of original amount</td>
</tr>
</tbody>
</table>

- Large Developments
- Evaluation Criteria
  - Sum of incentive amounts for Submitted Sites vs. Reservation Amount

WHAT COUNTS AS A SUBMITTED SITE?
New Solar Homes Partnership: The Payment Claim
Payment Claim Document Overview

Additional Information for Certain Projects

- Lease Agreements or Power Purchase Agreements
- Building Permit Sign-Off
- PERF-1
Payment Claim Form (NSHP-2)

What It Is:

• A document that confirms the incentive amount for the site.
• Requests data on various components of the NSHP process.
• Allows the payment to be reassigned.
• Original, wet signatures required on form.
• Mail document to CEC.

Who Provides It: Applicant
Payee Data Record (STD-204)

**What It Is:**
- A standardized State document that must be completed by any entity that will be receiving funds from the State.

**Who Provides It:** Applicant or Payee
Ten-Year Warranty Form (NSHP-3)

What It Is:

• This document indicates what is being covered by the ten-year warranty.
• Manufacturer’s warranties for modules and inverters also required if only system installation is covered by ten-year warranty.

Who Provides It: Solar Retailer/Installer
Lease Agreement/PPA

What It Is:

• Agreements for systems that are not purchased.
• An agreement made with end-use customer (i.e. builder or homebuyer).

• Requirements:
  • Term $\geq$ 10 Years
  • Identify NSHP incentive amount and benefit
  • Options at end of lease term
  • Repayment

Who Provides It: Solar Retailer/Installer
HERS Verification Forms (CF-3R, NSHP EE-3, NSHP PV-3)

What It Is:

• Forms verifying that the newly constructed home contains all of the energy efficiency features listed during the plan-check.
• Forms verifying that the solar energy system was installed according to the design and shading criteria entered into the PV Calculator.
• Final building permit sign-off or occupancy permit can be turned in for projects that submitted a PERF-1.

Who Provides It: Verified in the HERS Registry by the Energy Commission in most cases.
Interconnection Letter

What It Is:

• A letter from the utility providing authorization for the solar energy system to be interconnected to the utility grid.
  • VNEM allocations should match the NSHP-1.

Who Provides It: Applicant
Final Building Permit Signoff

What It Is:

• Documentation provided by the building department that verifies the building meets the required California Building Code.
  • Inspection Record with signatures, Certificate of Occupancy

Who Provides It: Applicant
Final System Cost Documentation

What It Is:

• Documentation that clearly identifies the final amount paid or legally incurred by the **system owner** for the purchase and installation of the solar energy system.
  • **NO** financing fees, origination fees, processing fees, administrative fees, etc.

Who Provides It: Solar Retailer/Installer
Submitting the Payment Claim

**Step 1: READ THE NSHP GUIDEBOOK!**
- Make sure you’re familiar with the program requirements
- Plan ahead to make sure you can meet the program deadlines

**Step 2: Gather the required project documentation.**
- Use the payment claim checklist
- Verify that all documents are complete with consistent information

**Step 3: Submit the payment claim.**
- Submittal via the NSHP Web Tool is encouraged
- The NSHP-2 with original signatures must be mailed in

**Step 4: Energy Commission Review**
- Tracking the Status of the Payment Claim
- Qualifying for a Correction Period

**Step 5: Energy Commission Approval**

Make sure you’re familiar with the program requirements and plan ahead to meet the program deadlines. Gather the required project documentation, verify the completeness and consistency of all documents. Submit the payment claim through the NSHP Web Tool and ensure the NSHP-2 with original signatures is mailed in. Keep track of the status of the payment claim and qualify for a correction period if needed. Finally, receive Energy Commission Approval.
Other Payment Claim Related Details...

Are time extensions allowed?

If you turn in your NSHP-2 on or before the reservation expiration date...

You have 90 calendar days to submit the remaining documents for the payment claim package.

You can request a partial payment, if...

Your project is participating in your utility’s new construction program.

AND on or before the reservation expiration date, you have submitted all documents in the payment claim package, with the exception of the CF-3R and NSHP EE-3.

You will have up to 90 calendar days after the reservation expiration date to submit the CF-3R and NSHP EE-3, and request the balance of your incentive.
NSHP Resources

- Go Solar California Website

- NSHP Online Application Tool
  - https://www.newsolarhomes.org

- NSHP Forms and Documents
  - http://www.energy.ca.gov/title24/
NSHP Training Seminars

http://www.gosolarcalifornia.ca.gov/nshp/training/

Upcoming Training Seminars

• 9/11/14, 9am – 12pm : CEC, Sacramento
• 9/17/14, 9am – 12pm : CEC, Sacramento
Contact Information

California Energy Commission
Renewables Call Center
renewable@energy.ca.gov
(844) 217-4925 or (916) 653-0237
Questions